ENTERNEXT

TECHSHARE

PRESS KIT (CLASS OF 2016/2017)

EURONEXT

A pan-European programme for promising, unlisted tech businesses

Teach a generation of business leaders how financial markets work

TechShare is a pan-European programme launched by EnterNext, (the Euronext subsidiary dedicated to promoting and growing the market for SMEs) in 2015 to encourage innovative companies to consider listing as a source of the financing they need to build their business.

Aim: give business leaders in the tech community a better understanding of what financial markets do and how they work.

With this knowledge, entrepreneurs can consider their growth strategies, decide whether the time is right to list, and prepare in good time.

TechShare is also an excellent networking resource, allowing entrepreneurs and market professionals to interact all year long.

Strict selection process

Successful candidates were selected for their innovative flair and impressive performance – companies that may consider listing in the next three years. The 2016/2017 class consists of businesses active in digital technologies, the life sciences and green industries.

We opted to focus on innovative companies, Biotech/Medtech, cleantech and TMT companies since they face common challenges, from disruptive business models and limited access to bank credit to moves onto international markets.

Candidates were selected by EnterNext and a jury of experts that forwarded applications from qualified companies.

2016/2017 class

TechShare covers all Euronext countries, combining a pan-European and local approach. The Class of 2016/2017 is made up of 47 Tech companies, including 22 French, 11 Dutch, 10 Belgian and 4 Portuguese.

Successful candidates include the champions of tomorrow's economy. All tech sectors are represented, and and participants hail from Euronext countries, including Belgium, France, the Netherlands and Portugal. The programme's content has been adapted to meet local companies' needs.

" This programme helps us to see the big picture and consider how our strategy might incorporate the benefits that stock market listing can bring—while becoming aware of just what that process demands. As a start-up with major financing needs, we're looking for expert, outside views of our business. TechShare gives us that "

Jérôme Joussen,
Chief Financial & Legal Officer, Traxens
Class of 2015/2016

Participating companies Class of 2016/2017*

Founded: 2014

Region: Toulouse

Airborne Concept offers end-to-end solutions for all types of clients. Everything from remote-pilot training to providing aerial services for all types of missions: photo, video, thermal, 3D modelling, photogrammetry, NDVI, mapping, infrared, multispectral, etc.

Founded: 1998

Region: Paris

The leader in the global customer experience management market, **Akio Software** publishes an integrated software suite that enables all contact media to be handled with the same level of maturity – voice, written, web and mobile – between the company and its customer.

Founded: 2010

Region: Lyon

ALG, a European start-up, has the ambition to streamline the business environment by putting SMEs (Small and Medium-sized Enterprises) back at the centre of the ecosystem. The company uses a disruptive model to tackle the growing administrative burden of legal and compliance documentation in B2B (Business-to-Business) sectors.

Founded: 2011

Region: Gent

Awingu develops innovative workspace aggregator software to simplify mobile management for enterprise IT resources and legacy applications. Awingu software, a unified cloud platform solution, allows IT assets to be centrally managed while giving secure access to files and applications via a browser to any device, anywhere.

Founded: 1998

Region: Groningen

Bencom Group is the first mover in the vertical search engine market since 1998 with market leading expertise in the utility, telecom, hotel metasearch and insurance markets in The Netherlands and Germany.

Founded: 2012

Region: Paris

CorWave develops blood pumps based on a unique and patented wave membrane pumping technology.

Founded: 2010

Region: Lyon

CoSMo is a software company providing revolutionary complex system modelisation and simulation solutions

CoSMo helps the biggest industrial companies to accomplish their digital transformation by giving them a better comprehension of their systems and by enabling an efficient use of their data.

Founded: 2003

Region: Amsterdam

Founded in 2003, **Dynamic Credit** is an 'alternative' fixed income asset management and advisory firm and risk analysis software provider.

Founded: 2011

Region: Paris

Created in 2011, **Economie d'Energie** (EDE), is a leading company in the design and implementation of new business models required in the field of energy transition. EDE has already impacted more than 250 000 private individuals to carry out energy renovation work.

Participating companies
Class of 2016/2017*

Founded: 2011

Region: Montpellier

1001Pharmacies.com is the leading website in France for purchasing healthcare products. With more than € 10 million of products sold in 2015 and an offer of 30,000 products to sell, 1001Pharmacies has rapidly established itself as a leader in the online pharmaceutical goods market.

Founded: 2009

Region: Grenoble

Fluoptics develops innovative fluorescence imaging solutions for real time guided surgery. Our goal is to provide surgeons with real time information to precisely locate a fluorescent marker during surgery.

Founded: 2009

Region: Paris

G2Mobility positions itself as one of the French leaders of Smart charging solutions for electric vehicules (25% to 50% of market share on the segments where G2Mobility is present).

Founded: 2007

Region: Brest

Hemarina is a R&D company focused on oxygen carrier molecules that have therapeutic and industrial applications.

Founded: 2014

Region: Paris

Horama is developing new gene therapies in the field of rare ophthalmological diseases to restore patients' autonomy & reduce costs for the community. The aim of gene therapy for the treatment of rare genetic diseases is to provide a healthy copy of the disease-causing mutated gene in order to restore the missing function and hence stop disease evolution.

Founded: 2010

Region: Bordeaux

Hyprevention was created in August, 2010 to help lower mortality rate and costs of hip fractures.

Founded: 2013

Region: Nantes

InFlectis BioScience is a private drug discovery company aimed at targeting and modulating interactions between proteins involved in key human pathophysiological processes.

Founded: 2007

Region: Porto

Founded in 2007, **IMPACT!NG GROUP** holds, controls and represents 4 companies on the Digital Landscape: Email Marketing, Publishing, Performance Marketing, Marketing Automation

Founded: 2012

Region: Nice

Inventy, an innovative technology company, helps large companies make their SAP® solutions fast, safe and cost-effective.

Participating companies
Class of 2016/2017*

Founded: 2011

Region: Lyon

Technology developed by **I-TEN** will help to solve the problem of the supply and storage of energy, caused by the development of wireless sensors, smart cards and biometric passports.

Founded: 2011

Region: Brussels

Based in Gosselies, Belgium, **iTeos Therapeutics** was founded in 2011 as a spin-off of Ludwig Cancer Research (LICR) and de Duve Institute (UCL). iTeos has built a discovery platform to identify therapeutics targeting the immune micro-environment and is now positioned to help deliver the next generation of cancer immunotherapies. iTeos combines expertise in tumor immunology with drug of small molecules and biologics.

Founded: 2001

Region: London

Lebara runs a MVNO in 6 European countries (Denmark, UK, The Netherlands, Germany, France, Spain). The essence of the Lebara business model is to buy capacity from mobile operators such as KPN, Vodafone, Deutsche Telecom on a wholesale basis, and repackage and resell this to end users under the Lebara brand name.

Founded: 2009

Region: Kruiningen, The Netherlands

Luxexcel is a 3D printing company for products that demand the highest standard in transparency. As of yet, it is the only company worldwide that is able to 3D print lenses, without the need for post-processing.

Founded: 2013

Region: Cantanhede, Portugal

Lymphact is a biopharmaceutical start-up focused on developing innovative personalised medical treatments, targeting cancer and chronic viral diseases

Founded: 2013

Region: Coimbra area, Portugal

Magnomics is a diagnostics startup that provides on-site tests for the detection of multiple pathogens and their respective antibiotic susceptibility in an accurate, affordable, fast and easy-to-use manner, in any sample.

Founded: 2006

Region: Aix-en-Provence

Mapping Control service platform is a powerful cost management and optimization tool, offering its clients a multitude of ways to analyze and act on a daily basis with precision and efficiency.

Founded: 2005

Region: The Hague

Micreos develops targeted antibacterial technology, set to replace antibiotics. It is viewed as a leader in this field.

Founded: 2011

Region: Lisbon

Mobiag is a SaaS company in the shared mobility space, which is creating the worlds' first shared car network to give users access to any shared vehicle in the world, anytime, wherever they are.

Participating companies
Class of 2016/2017*

MDMS Mdoloris Medical Systems

Founded: 2010

Region: Lille area

Mdoloris Medical Systems is the first worldwide company to be able to provide clinicians with continuous and non-invasive pain monitoring medical devices.

ometa SharePoint Technology

Founded: 2001

Region: Antwerp area

Ometa connects realtime information from complex ERP applications with the users. The Ometa tool can be used to automate collaboration by identifying digital ERP signals and perform predefined actions. The ERP signals create workspaces to bring people together in the right context with the right information at the right moment. Ometa is a Microsoft Partner

opinum

Founded: 2014

Region: Brussels area

Opinum develops simple and flexible solutions that help keep track of the energy and environmental consumptions of its clients, understand how they use energy and allow them to take control over their bills.

OVIZIO IMAGING SYSTEMS

Founded: 2009

Region: Brussels

Ovizio develops, manufactures and commercializes holographic microscopes for automated cell monitoring in the life sciences industry.

poietis make tissues heal

Founded: 2014

Region: Bordeaux

Poietis is a biotechnology company whose mission is to support Researchers and Physicians in the emergence of personalized medicine by providing innovative solutions based on 4D Bioprinting.

Qualtera

Founded: 2010

Region: Montpellier

Qualtera provides the next generation of high-volume industrial big data solutions to fabless companies, OSATs, IDMs, and foundries – delivering comprehensive real-time intelligence and control of IC manufacturing and test operations.

RES

Founded: 1999

Region: Hertogenbosch, The Netherlands

With dual headquarters in Hertogenbosch and Boston, **RES**, the leader in digital workspace technology, helps organizations achieve better business results by enabling and securing their digital workspaces — while making enterprise technology easier and less disruptive for the worker to access.

SARENZA SERIOUS ABOUT SHOES

Founded: 2005

Region: Paris

Sarenza is a French online retailer specialised in selling shoes and bags, providing an exceptional service to its clients, offering more than 700 brands, free delivery in 24h and free return for 100 days.

sentiance From mobile data to smart life.

Founded: 2012

Region: Antwerp

Sentiance is a technology company founded in 2012 with offices in Antwerp, Belgium and London, UK. The company developed a proprietary sensor fusion platform that offers real-time behavioral user profiles based on information derived from sensors in connected devices.

Participating companies
Class of 2016/2017*

SP3H PROFILING SOLUTIONS

Founded: 2005

Region: Aix-en-Provence

SP3H has developed the first intelligent and autonomous quality captor of fuel, using Near- Infrared (NIR) technology, to identify the molecular structure of any liquid fuel.

Synergia Medical

Founded: 2013

Region: Brussels area

Synergia Medical is engaged in the development and manufacturing of next-generation neurostimulators for the treatment of refractory epilepsy.

TREEWAY*

Founded: 2012

Region: Rotterdam

Treeway is a Dutch Biotech company founded in 2012 by two entrepreneurs diagnosed with ALS (Amyotrophic Lateral Sclerosis). Treeway's mission is to develop ALS therapy and has a focus on rational target validation and drug development with initial focus on delay of disease progression.

UnifiedPost

Founded: 2000

Region: Brussels area

UnifiedPost enables organizations (businesses, banks, non-profits) of all sizes to fully benefit from the advantages of digitalization, with a focus on integrated solutions for documents, payments and identity management.

voiceworks

Founded: 2005

Region: Amsterdam area

Voiceworks is founded in 2005 by 4 friends interested in technology. It started as a hosting company, before gradually developing into a hosted voice provider with its own home build VOIP platform, which enables communication in the cloud.

3D HUBS

Founded: 2013

Region: Amsterdam

3D Hubs is world's largest online marketplace for 3D printing services. With service providers connected in over 160 countries 3D Hubs makes it easy for product designers and engineers to find the right 3D print solution for prototyping and small production runs.

Customised to meet participants' needs — and familiarise them with capital markets

An innovative 12-month programme with three components

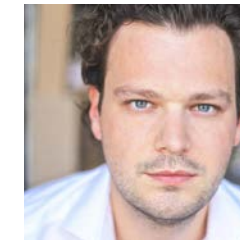The course runs over 12 months and is structured around three components:

Two on-site academic sessions organised in conjunction with HEC Paris and Vlerick Business School in September 2016 and March 2017. These bring entrepreneurs together for two full days to work on standard topics—but with a special emphasis on their relevance for potential listing:

- Strategic marketing and innovation
- Corporate finance
- Corporate governance
- Driving change, and more

Technical workshops on different aspects of financial markets held throughout the year in conjunction with our partners. Topics include:

- Stock market listing: the process
- Pricing and value:
  How to set the right price for your listing?
- Financial communications
- Wealth engineering strategies

One-on-one coaching sessions with auditors, consultants, lawyers and communications specialists. Aim: identify the key challenges and projects that companies will need to address in order to grow.

" The TechShare programme is a unique opportunity for intensive support in the search for alternative forms of capital. Think of it as an 'IPO crash course'. I found the interaction between professionals, fellow entrepreneurs and institutions very positive—and my network has grown exponentially. "

Reinier de Jonge, CEO, Experty
Class of 2015/2016

" TechShare's strength lies in bringing us together with other entrepreneurs to share our experience. We also meet representatives of listed companies that are very open and straightforward. The programme also lets us meet experts with experience in raising financial resources on the stock market "

Benjamin Benharrosh,
Co-founder, Delair-Tech
Class of 2015/2016

Prestigious European partners
Class of 2016/2017

Many well-known professionals have joined Euronext to work with these companies. Their task is to familiarise entrepreneurs with markets expectations, and help them understand how best to prepare their business for listing. Programme partners were all selected for their sector-specific expertise.

France

ACTUS finance & communication

AFIC ASSOCIATION FRANÇAISE DES INVESTISSEURS POUR LA CROISSANCE

AFPC

BNP PARIBAS

bpifrance

CALYPTUS

Citigate Dewe Rogerson

CM-CIC Market Solutions

croissanceplus GRANDIR ENSEMBLE

Deloitte.

EuroLand Corporate

france biotech association des entrepreneurs des sciences de la vie

FRANCE DIGITALE

HEC PARIS The more you know, the more you dare°

JONES DAY | One Firm Worldwide℠

MAZARS

NATIXIS

Neuflize OBC ABN AMRO

ODDO & CIE

orrick rambaud martel

SOCIETE GENERALE

The Netherlands

ABN·AMRO

Citigate First Financial

Deloitte.

RUTGERS & POSCH

Portugal

EY Building a better working world

JLM &A CONSULTORES

Montepio Investimento

MORAIS LEITÃO GALVÃO TELES SOARES DA SILVA

Belgium

BAKER & McKENZIE

BNP PARIBAS FORTIS

Degroof Petercam

Deloitte.

EMERALD. Financial Advisers

ING

KBC Securities

KPMG

Laga

Linklaters

NautaDutilh

Stibbe

whyte corporate affairs

4 Reliance

330 listed Tech SMEs on Euronext markets	Total market capitalisation of **€38bn**	**29** new Tech listings in 2015, raising **€930m**	**€1.9bn** raised in secondary bonds and equity issues in 2015

At Euronext, we understand the financing needs of Tech* companies and we are here to help you grow your innovative projects through the stock exchange. We offer a wide range of financing solutions, from equity to bond issues, as well as access to a broad investor base and deep liquidity, specifically designed for SMEs.

Euronext, helping you grow your Tech business

To boost financing in the Tech sector, we have launched several initiatives to increase the visibility of Tech stocks and familiarise non-listed Tech companies with the capital markets.

- Equity Research with Morningstar
- **Tech40 Label**
- Events: Tech Conferences, Pitch Tech Days...
- Pre-IPO programme: **TechShare**
- Communication platform: **Tech Corner**

These initiatives were designed by EnterNext, Euronext's subsidiary dedicated to promoting and growing the market for SMEs

For more information:
tech.euronext.com

#TechShare
#EnterNext

Data as of 31 December 2015 | * The Tech sector includes companies in digital innovation, life sciences and eco-industries. | ©EnterNext 2016.

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