



EXTEL: WHY VOTING FOR EURONEXT'S IR TEAM IN 2019 ?



2019 SURVEY
11 March – 12 April

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THANK YOU FOR YOUR SUPPORT IN 2019

Top Management

- Stéphane Boujnah, CEO and Chairman of the Managing Board ([bio](#))
- Giorgio Modica, CFO ([bio](#))

Investor Relations

- Aurélie Cohen, Head of Investor Relations ([bio](#))
- Clément Kubiak, Investor Relations officer

EURONEXT REPORTED A STRONG 2018 FINANCIAL YEAR

Strong financial performance

€615.0m

2018 Revenue (+15.5%)

€354.3m

2018 EBITDA (+19.0%)

€3.44

2018 Adj. EPS (+11.2%)

Most of 2019 targets achieved one year in advance

61.6% EBITDA margin

For core business and selected growth initiatives¹⁾

€23.8m achieved

Gross cost savings

Optiq® live

for Euronext cash markets and market data

Expansion of the decentralised model & top line diversification

Irish Stock Exchange

- Successful expansion of Euronext decentralised model
- €2.7 million of synergies¹⁾ achieved at end of 2018
- Migration to Euronext Optiq® trading platform achieved in February 2019

EURONEXT CORPORATE SERVICES

- Building up of a complete franchise aims at adding value to issuers
- Further strengthening of the offering in 2018 with the acquisition of InsiderLog

COMMCISE
A EURONEXT COMPANY

- SaaS provider of award-winning research evaluation and commission management solutions for financial services firms.
- Creating more value for Euronext clients, asset managers and broker-dealers

WE ARE CONSTANTLY IMPROVING OUR COMMUNICATION TOOLS

Straight-to-the-point presentations

- Reduced number of slides, more synthetic and results-oriented
- Dedicated presentations for acquisitions
- Increased time for Q&A during plenary sessions

User-friendly Investor Toolbox

- Organized by main topics to find easily needed information
- Updated every quarter

More Spreadsheets available

- Quarterly P&L
- Historical volume figures

CSR dedicated communication

- Presentation dedicated to CSR investors
- Best-in-class CSR communication in the Registration document

IF YOU VALUE OUR JOB, PLEASE VOTE FOR US IN 2019!

Mrs. Aurélie Cohen

Head of Investor Relations

Mr. Clément Kubiak

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EXTEL
IDENTIFYING EXCELLENCE

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Euronext IR Team

Specialty and Other finance

Mid & Small Cap