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## Exclusive Networks lists on Euronext Paris

- **€365 million raised**
- **Market capitalisation of €1.8 billion**
- **78<sup>th</sup> listing of a tech company on Euronext in 2021**
- **3<sup>rd</sup> listing of a tech Large Cap on Euronext Paris in 2021**



**Paris – 23 September 2021** – Euronext today congratulates Exclusive Networks, global cybersecurity specialist for digital infrastructures, on its listing on Compartment A of its regulated market in Paris (ticker code: EXN).

Exclusive Networks provides cybersecurity and cloud computing solutions services for digital infrastructures worldwide. Exclusive Networks provides technical expertise and innovative services that complement the offerings of vendors and channel partners, including DevSecOps, emerging technology validation and the as-a-service consumer platform. Through its initial public offering, Exclusive Networks aims to further pursue its mission to lead the transition to a totally trusted digital world for people and organisations, while supporting its development and growth strategy focused on expanding its offer of services and solutions.

Exclusive Networks was listed through the admission to trading of the 91 476 536 shares making up its equity and of 18 295 307 new shares issued under a Global Offering<sup>1</sup>, before the over-allotment option.

The admission and issue price of Exclusive Networks shares was set at €20 per share. Market capitalisation was €1.8 billion on the day of listing.

Jesper Trolle, Chief Executive Officer, said: “*Exclusive Networks is a global cybersecurity specialist, and has been at the forefront of disruptive innovation in cybersecurity and cloud technologies for nearly two decades. In that time, we have grown from a small privately held company to a global cybersecurity specialist, with a gross sales growth of 36% since 2013. We believe our IPO on Euronext will help us accelerate our proven growth strategy, which is built around four key principles: driving growth with existing suppliers; attracting new suppliers and customers; expanding our service offering; and acquiring companies that fit our culture and DNA and complement our geographic presence or capabilities. Exclusive Networks is uniquely positioned to deliver on this vision and take advantage of current market opportunities.*”

<sup>1</sup> The Global Offering was made up of a Public Offering that included an Open Price Public Offering and a Global Placement with institutional investors in France and other countries.



**Caption:** Jesper Trolle, Chief Executive Officer of Exclusive Networks, and his team rang the bell in the presence of Delphine d’Amarzit, Chief Executive Officer of Euronext Paris, during a ceremony this morning to celebrate the Initial Public Offering of the company.

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#### About Exclusive Networks

Exclusive Networks is a leading global specialist in innovative cybersecurity technologies, providing services to accelerate the sale of cybersecurity disruptive and digital infrastructure technologies on a global scale. Exclusive Networks helps cybersecurity vendors scale their businesses globally, and offers channel partners (such as value-added resellers, system integrators, telcos and managed service providers) expertise, disruptive technologies and services to fit the needs of their corporate customers.

Exclusive Networks also works with several vendors offering solutions in specific sub-segments beyond cyber. Exclusive Networks excels by combining global scale with local execution. With offices in 40 countries and the ability to service customers across five continents and in over 150 countries, Exclusive Networks, headquartered in France, offers a “global scale, local sale” model. This model enhances performance in local operations by providing both global and local support. This approach has enabled Exclusive Networks to (i) develop one of the world’s broadest portfolios of cybersecurity solutions from over 240 leading vendors and (ii) develop a worldwide customer base, consisting of over 18,000 VARs, SIs, Telcos and MSPs, indirectly serving more than 110,000 end-customers. Over the period from 2018 to 2020, Exclusive Networks engaged in business in more than 124 countries. Exclusive Networks’ approach enables vendors to adopt a simple and agile go-to-market model in relation to their cybersecurity and digital infrastructure solutions, while benefitting from Exclusive Networks’ local expertise and market knowledge in each jurisdiction where it operates. Exclusive Networks’ scale is equally important to its customers as their own end-users may be located in multiple regions of the world. In addition, Exclusive Networks helps its customers through its expertise in vendor selection as cybersecurity and digital infrastructure solutions become ever more complicated and keep evolving in the face of increasing cybersecurity threats.



## About Euronext

Euronext is the leading pan-European market infrastructure, connecting local economies to global capital markets, to accelerate innovation and sustainable growth. It operates regulated exchanges in Belgium, France, Ireland, Italy, the Netherlands, Norway and Portugal. With close to 1,900 listed issuers and around €6.4 trillion in market capitalisation as of end June 2021, it has an unmatched blue chip franchise and a strong diverse domestic and international client base. Euronext operates regulated and transparent equity and derivatives markets, one of Europe's leading electronic fixed income trading markets and is the largest centre for debt and funds listings in the world. Its total product offering includes Equities, FX, Exchange Traded Funds, Warrants & Certificates, Bonds, Derivatives, Commodities and Indices. Euronext also leverages its expertise in running markets by providing technology and managed services to third parties. In addition to its main regulated market, it also operates a number of junior markets, simplifying access to listing for SMEs. Euronext provides custody and settlement services through central securities depositories in Denmark, Italy, Norway and Portugal.

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