

Folketrygdfondet

Folketrygdfondet's expectations

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Finansdepartementet

Government Pension Fund

Government Pension Fund Norway

Folketrygdfondet

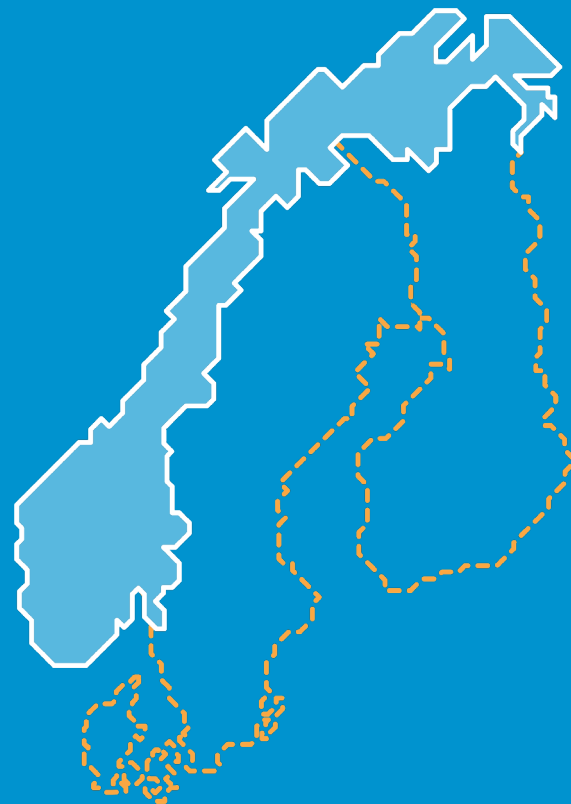
Government Pension Fund Global



Managed by Folketrygdfondet:
“Closed fund”

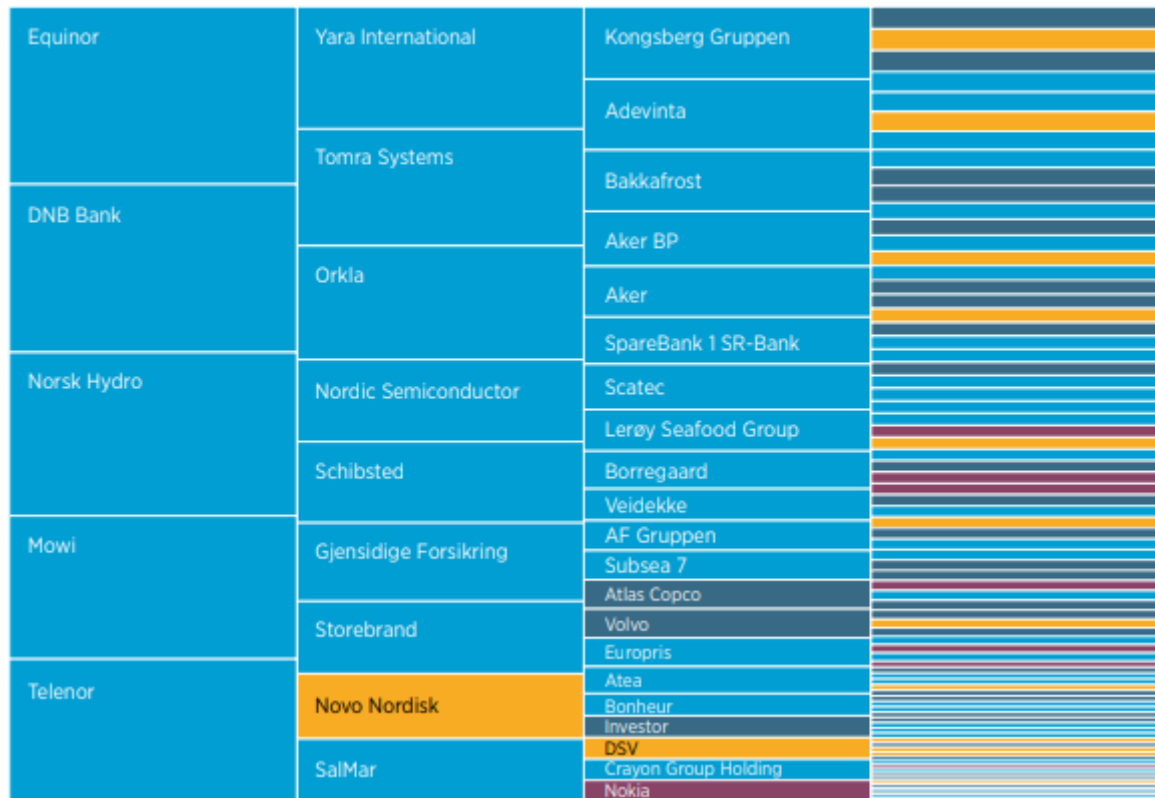
No new funds added

Returns added to fund capital



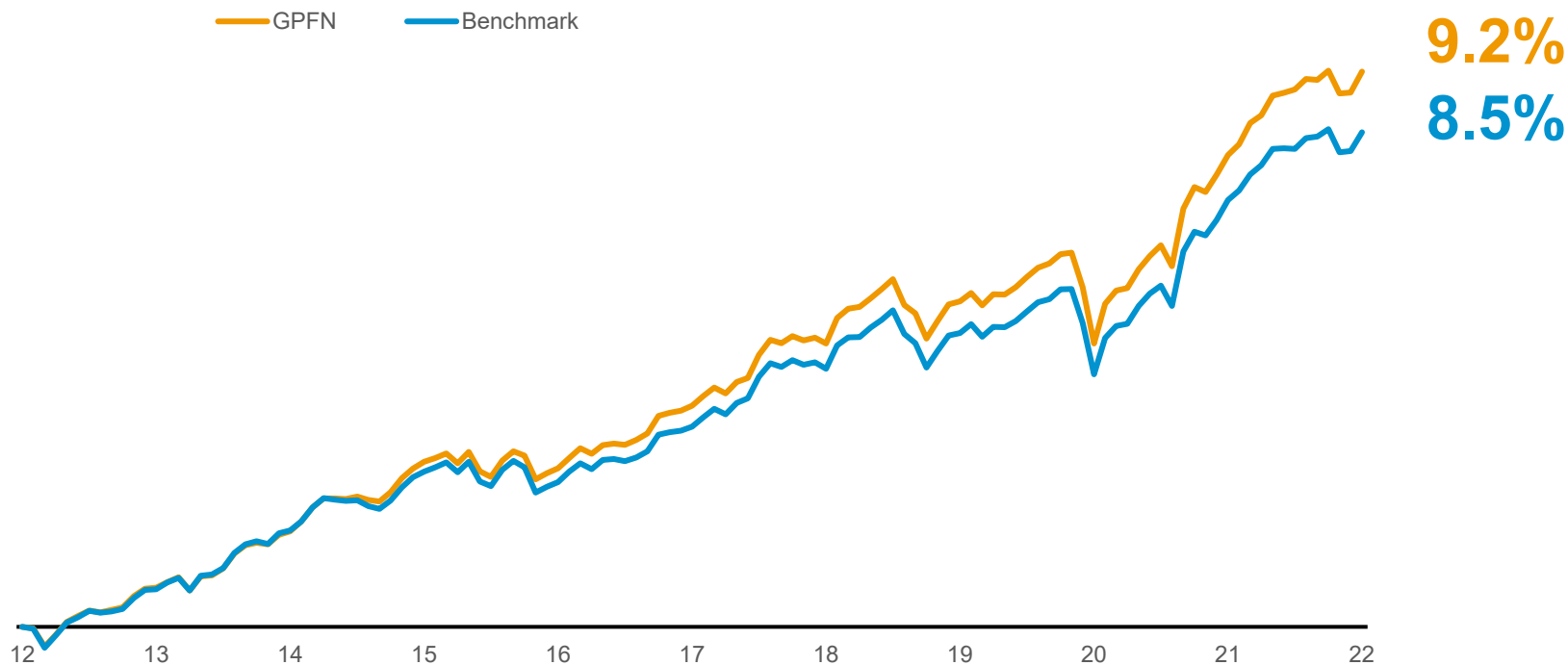
Folketrygdfondet's shareholdings in individual companies

■ Norway
 ■ Denmark
 ■ Sweden
 ■ Finland

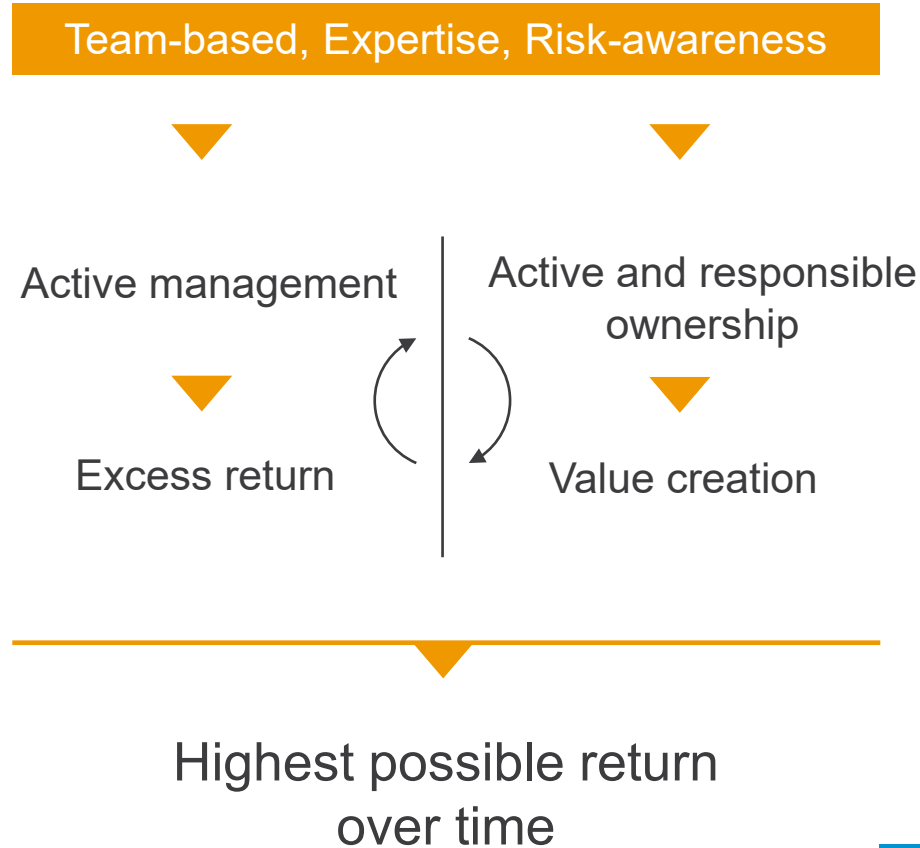


The size of each box represents Folketrygdfondet's shareholding in each company as at 31 December 2021

Robust returns over time

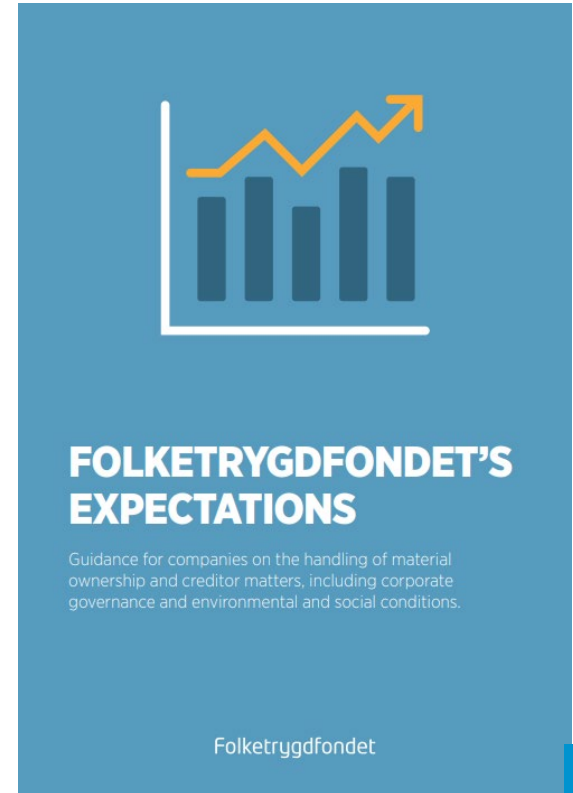


The objective is the highest possible return over time



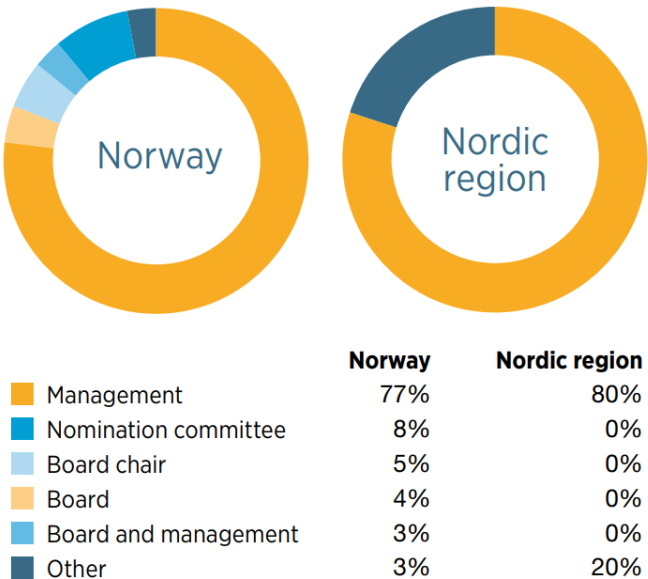
Folketrygdfondet's expectation documents

- Strategy, capital structure, and financial targets
- Risk assessments
 - Anti-corruption
 - Human rights and labor rights
 - Climate
 - Environment
- Board and executive remuneration
- Bond issuance
 - Issuers
 - Book runners



Dialogue on ESG topics with management

DIALOGUE OVERVIEW



TOPICS IN NORWEGIAN DIALOGUE MEETINGS SINCE 2019
212 dialogues with Norwegian companies:

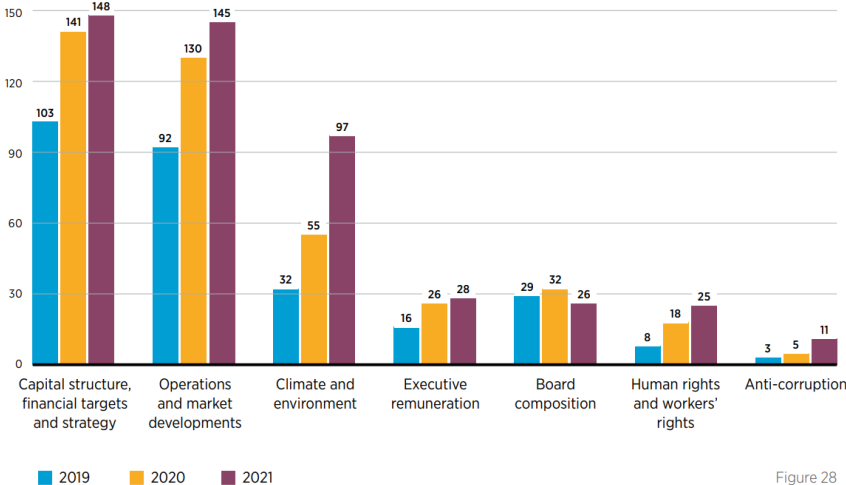
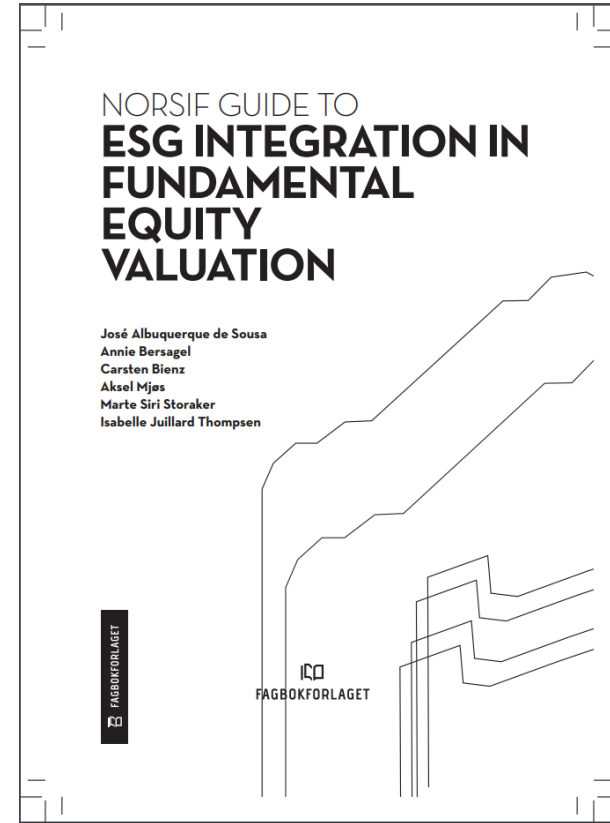


Figure 28

How can ESG affect company valuation?



7 Tips for ESG communication

1. Key question: how does company's approach to sustainability create long-term value?
2. "G" is for governance
3. Management team should be prepared to speak about material ESG topics from value creation perspective
4. Sustainability team should be able to communicate how sustainability priorities are integrated into company strategy and targets
5. Investors have different sustainability approaches and preferred frameworks
6. Regularly communicate key sustainability-related KPIs to show progress relative to targets
7. Transparency about risks/challenges related to ESG builds trust

Folketrygdfondet

Thank you!



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