

## GL TRADE

Nowadays, IT projects are cost-driven. But cost effectiveness seeking does not mean you have to give up on quality. It is the same for market connectivity.

Each time it is possible, GL TRADE and Exchanges are coming together to provide you with outsourced solutions for trading gateways.

For all sell-side and brokers that:

- want to start their trading activity at low costs
- need to access occasionally to exchanges
- have not enough IT resources to allocate to complex technical infrastructure
- have no extra place for hardware
- want to benefit from a cost effective back-up solution.

GL TRADE can free you from hosting and maintenance costs thanks to outsourced solutions for trading gateway, fully managed and cost effective, based on an ASP – or Service Bureau – architecture.

### Sales Contacts:

#### London

Thibaud Langlet

GL TRADE LNE

Tel: +44 (0)20 7665 6200

Email: london.marketing@gltrade.com

#### Paris

Laurent Vidal

GL TRADE PCE

Tel: +33 (0)1 53 40 00 00

Email: laurent.vidal@gltrade.com

#### Frankfurt

Matthias Loeffler

GL TRADE AG

Tel: +49 (0)69 71 91 300

Email: matthias.loeffler@gltrade.de

#### Tokyo, Singapore, Hong Kong, Sydney

Franck Peltier

GL TRADE ASIA

Tel: +852 3719 0800

Email: fpeltier@gl-asia.com



#### Amsterdam

Herbert Robijn

GL TRADE BV NETHERLANDS

Tel: +31 (0)20 799 3300

Email: sales@gltrade.nl

#### New York, Chicago

Gérard Varjacques

GL TRADE AMERICAS

Tel: +1 (212) 599 0510

Email: gvarjacques@gl-us.com

GL TRADE has 26 offices worldwide included Tokyo, Hong Kong, Sydney, New York, Chicago, Lisbon, Madrid, Amsterdam, Brussels, Zurich... Visit us on [www.gltrade.com](http://www.gltrade.com) to discover more about our products and services.