



For Immediate Release

Contact: Jennifer Kelly
Access Commerce

P: (847) 583-7610
Jkelly@access-commerce.com
www.access-commerce.com

**Tait Electronics Selects Cameleon from Access Commerce
for Global Product Configurator Project**

**Cameleon Commerce Suite will streamline the Quote-to-Order process reducing lengthy
proposal development cycles and improving customer satisfaction**

Chicago, Illinois and Toulouse, France, June (), 2007 - Access Commerce (Euronext: 7424), a leading provider of E-Commerce and CRM software, today announced that Tait Electronics has selected the Cameleon Commerce Suite to optimize complex product, selling and ordering processes for its operations in the United States, United Kingdom and New Zealand. Cameleon will enable Tait's global sales team and channel partners to work more effectively with customers to quickly and accurately define and price complex mobile radio system solutions and services.

Tait Electronics (www.taitworld.com) provides integrated radio communications solutions for industries such as public safety, utilities and transportation. By replacing their current system and processes with Cameleon, Tait will reduce quote-to-order cycle times and improve both revenues and margins on system sales.

"One of the strengths of Tait Electronics is our ability to tailor products and systems to particular customer requirements," stated Martin Ball, Group Systems and Customer Support Manager. "Our present support tools, however, are limited and can't keep up with our growing business. Equipment BOM's are difficult to maintain, keeping pricing and part numbers updated is a challenge and there is a need for quicker responses and leveraging of resources. Cameleon will help us improve customer satisfaction and win more business by reducing the time it takes to issue a quote and process an order."

Tait Electronics will use Cameleon to create a common, company-wide system for accurate quoting, ordering and BOM generation. This will improve the efficiency and effectiveness of key Subject Matter Experts (SME) by capturing their knowledge and making it accessible to the rest of the organization, allowing them to focus on more complex customized system requirements. The Cameleon product and service configurator will be deployed to sales representatives and business partners to create budgetary estimates and firm quotes for systems from their laptops or online. With SME knowledge available at all phases of a system's estimate, quote and design, Tait will ensure that configured systems are compatible with product specifications. Business rules will be set up to manage the process of moving firm quotes to orders on Tait's Baan ERP System.

"We are pleased to add Tait Electronics to our growing list of high-tech customers," said Kurt J. Haller, Executive Vice President Access Commerce. "Technology companies often face significant challenges that include frequent product and price changes, complex compatibility and pricing rules, internal and channel revenue splits and competitive discounting. Cameleon helps technology companies manage complex product and pricing information and streamline quote-to-order processes, so the sales team can quickly respond to customer inquiries and create accurate quotes that improve opportunity win rates."

About Access Commerce

Access Commerce is an international provider of E-Commerce and CRM software.

The Cameleon Commerce Suite from Access Commerce helps manufacturing, distribution, retail and service companies sell products and services through direct, indirect, call center and Internet sales channels. Cameleon drives business efficiency by aggregating, standardizing and syndicating product information across supply and demand chains. Cameleon optimizes selling and ordering processes by orchestrating core business functions: e-commerce, electronic catalog and guided selling, product information management, product and service configuration, advanced pricing and promotions, quote and proposal generation, and order management. Employees, channel partners and customers use Cameleon to eliminate errors and non-value added activities, decrease cycle times and improve customer satisfaction, resulting in increased revenue and a reduction in sales and operational costs. Access Commerce customers include AREVA, Eaton Corporation, Eiffage Construction, Invacare, Leroy Merlin, Manitou, Mitsubishi Caterpillar Forklift Europe (MCFE), Perceptron, Perkins Engines, Saint-Gobain, Schneider Electric, ThyssenKrupp, Total and X-Rite.

Access Commerce is headquartered in Toulouse, France and Chicago, Illinois and has offices located in North America, France and Germany. Cameleon is a trademark of Access Commerce SA and may be registered in certain jurisdictions. All other product and company names mentioned are the property of their respective owners.

For more information, visit www.access-commerce.com