



EURONEXT



Q2 2018 RESULTS PRESENTATION

3 August 2018



MAIN SPEAKERS



Stéphane Boujnah

CEO & Chairman of the Managing Board



Giorgio Modica

CFO

AGENDA

I Q2 2018 Highlights

II Q2 2018 Financials

I. Q2 2018 HIGHLIGHTS



A SOLID Q2 2018

Revenue	<p>Strong revenue growth, driven by the consolidation of Euronext Dublin and FastMatch contributing €14.4m</p> <p><i>H1 2018 revenue of €304.0m, up +15.2% vs H1 2017</i></p>	€157.3m	<p>+14.6% +€20m</p>
EBITDA	<p>Strong operating performance, combined with continued cost discipline</p> <p><i>H1 2018 EBITDA of €176.7m, up +18.1% vs H1 2017</i></p>	€88.6m	<p>+11.9% +€9.4m</p>
EBITDA Margin	<p>EBITDA margin of Core business and Agility for Growth perimeter at 60.0%¹⁾</p> <p>€18.8m of cumulated gross cost savings in Q2 2018</p> <p><i>H1 2018 EBITDA Margin at 58.1%</i></p>	56.3%	-1.4 pts
Net income (reported)	<p>Net income increase driven by improved operating performance and consolidation of LCH SA stake as an associate, offsetting higher restructuring costs</p> <p>Adjusted EPS²⁾ of €0.90, up +13.8%</p> <p><i>H1 2018 adjusted EPS²⁾ of €1.75, up +20.3%</i></p>	€56.6m	<p>+5.0% +€2.7m</p>

SUCCESSFUL MIGRATION OF EURONEXT CASH MARKET TO OPTIQ®

Optiq® reinforces Euronext as an industry technology leader, and creates long-term and sustainable value...

... for our
Clients

- Operational cutting-edge proprietary technology with immediate benefits on performance, capacity and scalability
 - Order roundtrip latency as low as 15 micro-seconds
 - Capacity multiplied by 10 vs. UTP
- Co-designed with market participants, harmonized access through all asset classes, supporting rich market models
- Agility and time-to-market for the launch of new products and new services
- Enhanced clients interaction capabilities, enhanced resilience, particularly during high volatility periods

... and
Shareholders

- Reinforcing Euronext as an industry technology leader
- Enhanced value proposition to new exchanges joining Euronext and/or using Optiq®
- Optimized hardware footprint

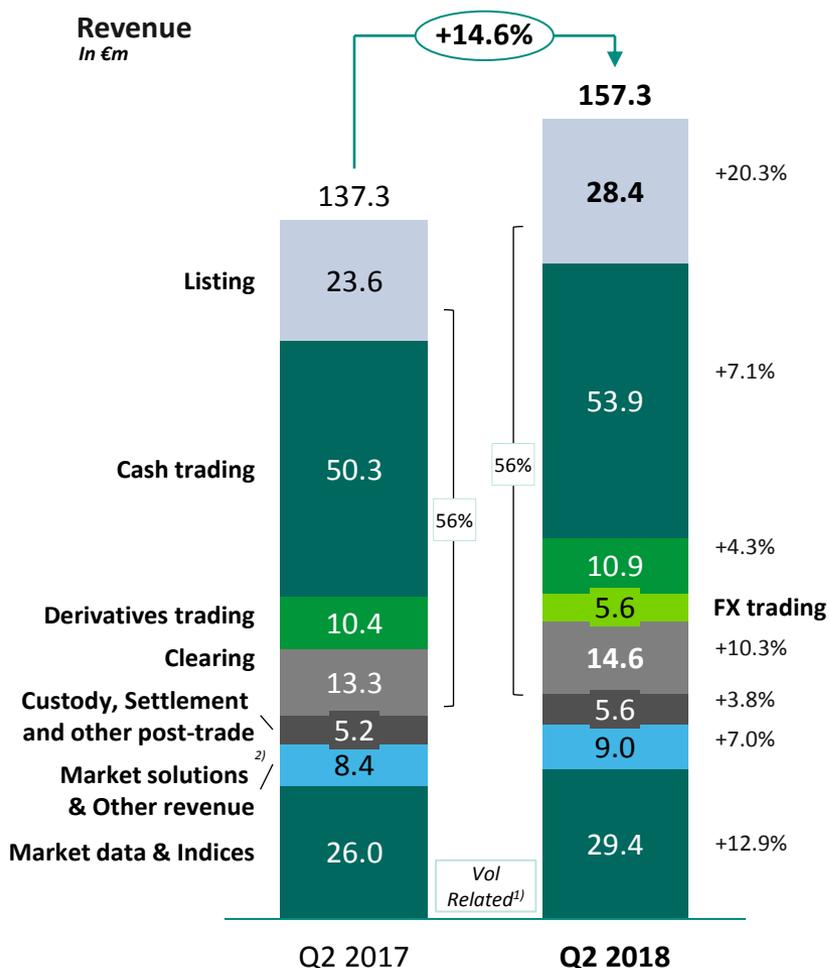


II. Q2 2018 FINANCIALS



Q2 2018 REVENUE UP 14.6%

KEY DRIVERS: ACQUISITIONS, YIELD MANAGEMENT AND MARKET DATA PERFORMANCE



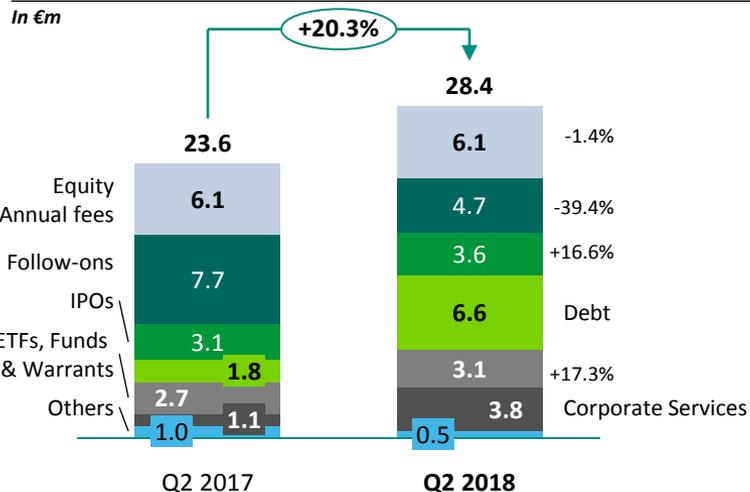
Q2 2018 revenue up 14.6% to €157.3m (+€20.0m)

- Strong increase in listing revenue thanks to the consolidation of Euronext Dublin and Corporate Services despite moderate secondary market activity
- Efficient yield management at 0.51bps supported cash trading revenue growth of +€3.6m despite stable volumes (Cash ADV -2.5%)
- Diversification in spot FX trading revenue (+€5.6m) with the acquisition of FastMatch in August 2017
- Good performance of Market data and Indices with revenue up +€3.4m
- Operating cost coverage ratio³⁾ at 100% in Q2 2018

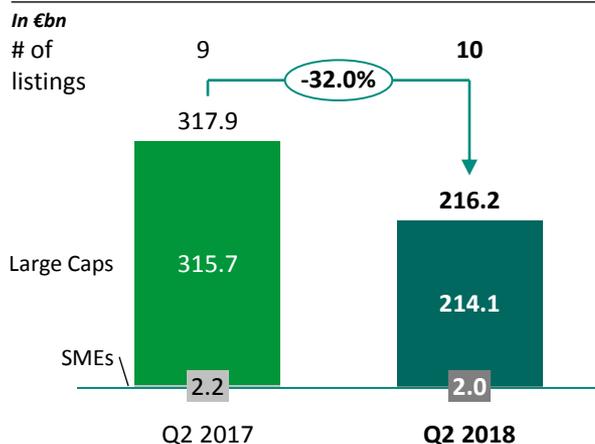
LISTING REVENUE UP 20.3% TO €28.4M

FIRST CONTRIBUTION OF EURONEXT DUBLIN TO THE LISTING ACTIVITY

Listing revenue



Money raised



- **First contribution of Euronext Dublin +€6.1m**
- Roll-out of integrated commercial activity for **Corporate Services**, an Agility for Growth initiative, recording €3.8m of revenue
- **Improved primary market activity despite a mixed environment**
 - 10 new listings (9 in Q2 2017), including 7 Tech companies
 - Return of large capitalizations

adyen

UNIBAIL-RODAMCO-WESTFIELD

- First listing from the FamilyShare programme

cogelec

- **Moderate secondary market activity**
 - Follow-on revenue down 39.4% suffering from market environment and unfavourable comparison to a record Q2 2017

CASH TRADING REVENUE UP 7.1% TO €53.9M

IMPROVED REVENUE CAPTURE AND MARKET SHARE IN A STABLE VOLUMES ENVIRONMENT

Cash trading

Revenue per trade¹⁾

In bps, single counted



Market share for Q2 2018

66.1%

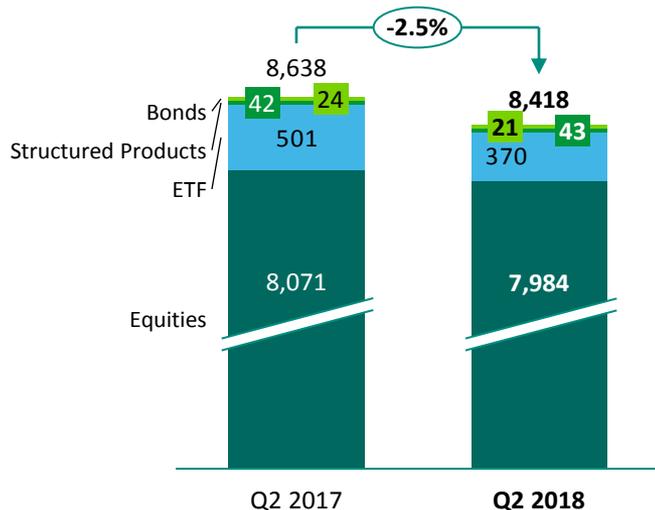
Vs. 64.2% in Q2 2017

Cash trading: revenue up 7.1% to €53.9m

- Improved cash market share at **66.1%**, thanks to superior execution quality supported by:
 - continued optimisation of the SLP programme
 - innovative Omega pack for non-members
 - Best of Book service for retail flows
- Solid yield at **0.51bps**, up +5.0% compared to Q2 2017, in a stable volumes environment
- 1,073 ETFs listed at end of June 2018. On-exchange volumes down 7.1% to €269m in Q2 2018, due to persisting low volatility

Average daily turnover²⁾

In €m, single counted

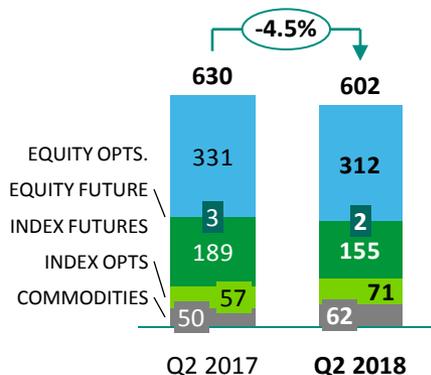


ROBUST DERIVATIVES TRADING AND SPOT FX TRADING REVENUE

Derivatives trading

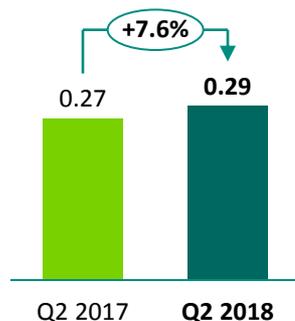
Average daily volume

In '000 lots, single counted



Revenue per lot

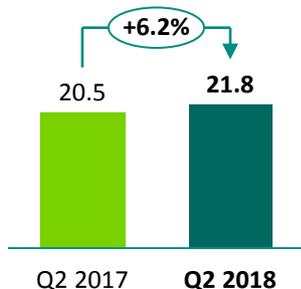
In €, double counted



Spot FX trading

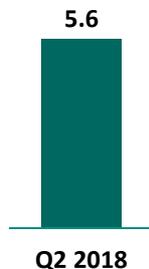
Average daily volume

In \$bn, single counted



Revenue contribution

In €m



Derivatives trading: revenue up 4.3% to €10.9m

Financial derivatives

- Declining volumes compared to Q2 2017, impacted by the migration of TOM open positions

Commodities

- Increase in commodities volumes, ADV up 22.8%
- Continued traction on the New Market Participant programme

FastMatch: €5.6m revenue from spot FX trading

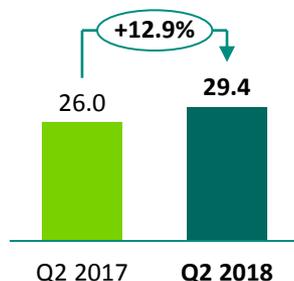
- Record spot FX ADV during the quarter, up 6.2% to \$21.8bn

OTHER BUSINESSES

GOOD PERFORMANCE OF CLEARING ACTIVITY AND NON-TRANSACTIONAL BUSINESSES

Market data and Indices

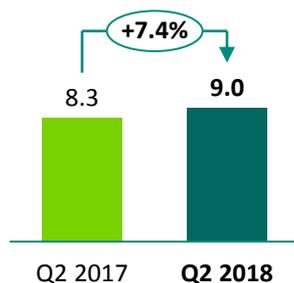
In €m



- Positive impact of new market data agreements in 2018
- Good performance of indices fuelled by growing activity in structured products

Market solutions & Other revenue

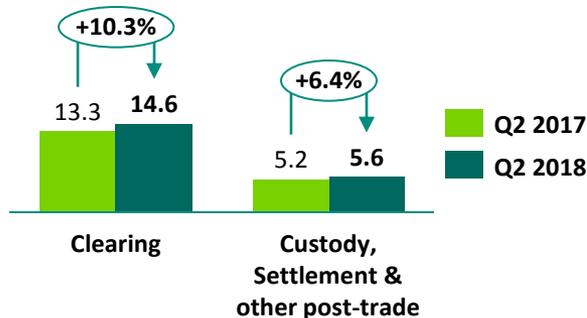
In €m



- Continued delivery of the first commercial releases of Optiq® for international clients
- Increased activity from SFTI/Colo services

Post trade

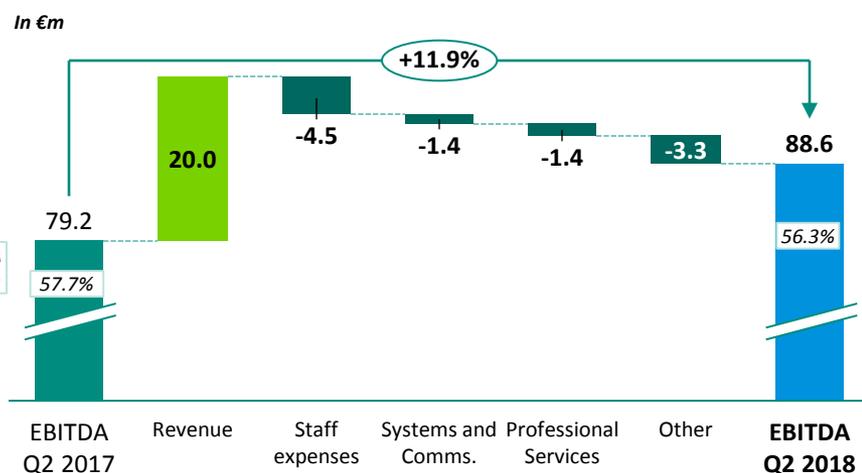
In €m



- Clearing revenues benefited from dynamic commodities activity
- Interbolsa among the first CSDs licensed to operate under the new European CSD Regulation

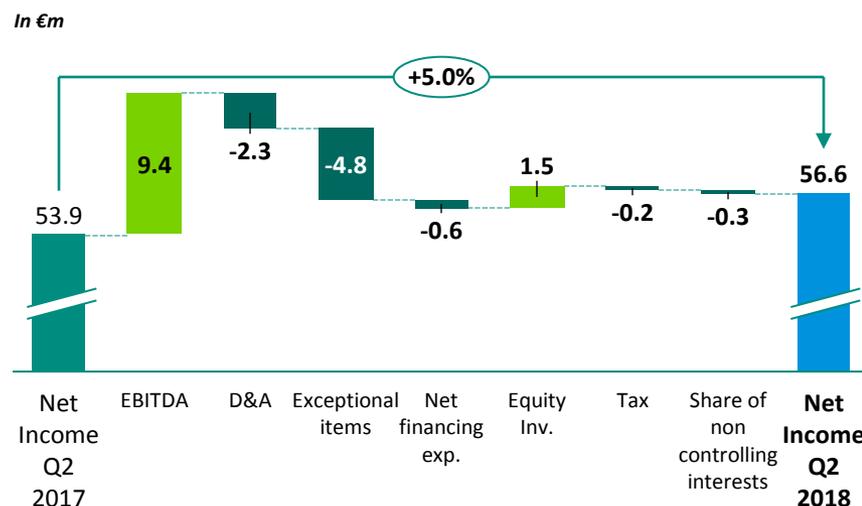
Q2 2018 EBITDA UP 11.9% TO €88.6M

INCREMENTAL REVENUE FROM ACQUISITIONS COMBINED WITH COST EFFICIENCY



EBITDA up 11.9% to €88.6m (56.3% margin), driven by good operating performance and cost efficiency

- Impact of consolidation of FastMatch and Euronext Dublin, offsetting reduced core staff and professional services expenses
- One-off operating expenses related to the integration of acquisitions
- Cumulated Core costs savings: €18.8m (+2.6m from Q1 2018)**
- EBITDA margin of core business and Agility for Growth initiatives¹⁾, excl. Clearing and new perimeter, of 60.0% (+1.2pts)**



Net income up 5.0% to €56.6m

- Higher D&A, due to integration of acquisitions and PPA
- Higher exceptional items, due to restructuring costs
- Contribution from the consolidation of LCH SA equity stake as an associate
- Income tax rate down 1.0 pt at 29.8%

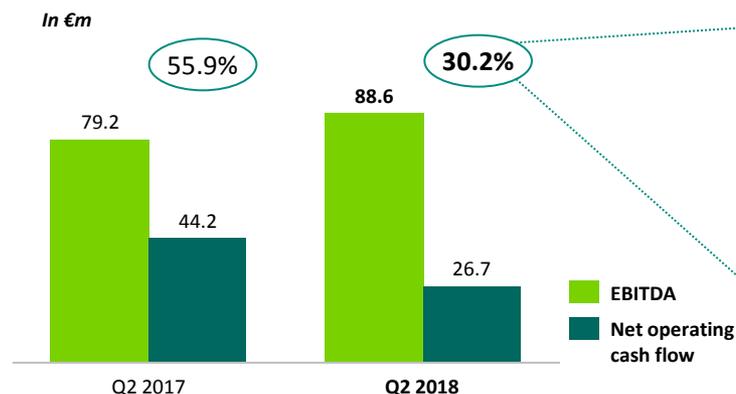
MAIN 2019 FINANCIAL TARGETS AND FIRST RESULTS

in €m		Q1	2018		Target	
			Q2	H1	FY 2019	FY 2021
Revenue	Core business excluding clearing ¹⁾	124.2	124.3	248.5	505	
	AfG ²⁾	4.2	4.0	8.2	55	
	Core business + AfG, excl. Clearing and new perimeter³⁾	128.5	128.3	256.8	560	
	New Perimeter (FastMatch and Euronext Dublin (from Q2 2018))	5.2	14.4	19.6		
	Total Group revenue	146.7	157.3	304.0		
Costs (exc. D&A)	Core business excluding clearing	-43.1	-47.4	-90.5	-184	
	AfG	-3.7	-3.9	-7.6	-27.5	
	Core business + AfG, excl. Clearing and new perimeter	-46.9	-51.3	-98.2	-211.5	
	New Perimeter (FastMatch and Euronext Dublin (from Q2 2018))	-4.9	-10.2	-15.1		
	Total Group Costs (exc. D&A)	-58.5	-68.7	-127.2		
EBITDA margin	Core business excluding clearing	65.3%	61.9%	63.6%		
	AfG	11.4%	1.5%	6.8%		
	Core business + AfG, excl. Clearing and new perimeter	63.5%	60.0%	61.8%	61-63%	
	New Perimeter (FastMatch and Euronext Dublin (from Q2 2018))	6.2% ⁴⁾	29.2%	22.9%		
	Group EBITDA margin	60.1%	56.3%	58.1%		
Savings	Core business	16.2	18.8	18.8	22	
	New Perimeter (Euronext Dublin from Q2 2018)			0.6		6

HEALTHY CASH FLOW GENERATION AND LIQUIDITY POSITION

EURONEXT RATED "A" (OUTLOOK STABLE) BY STANDARD & POOR'S

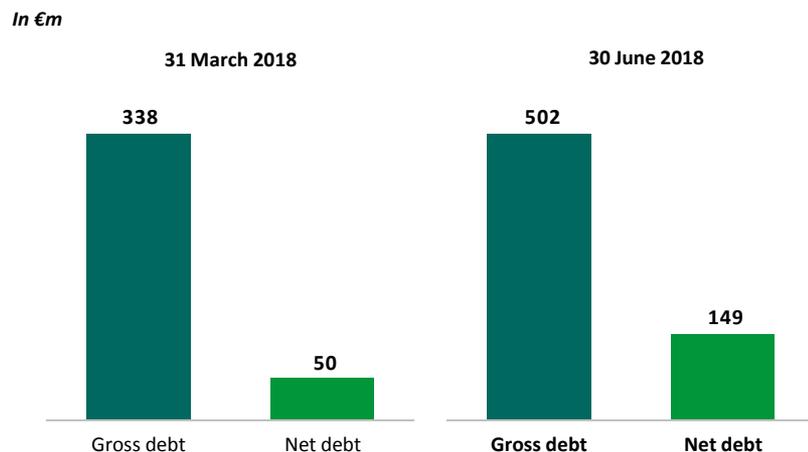
EBITDA / operating cash flow conversion rate



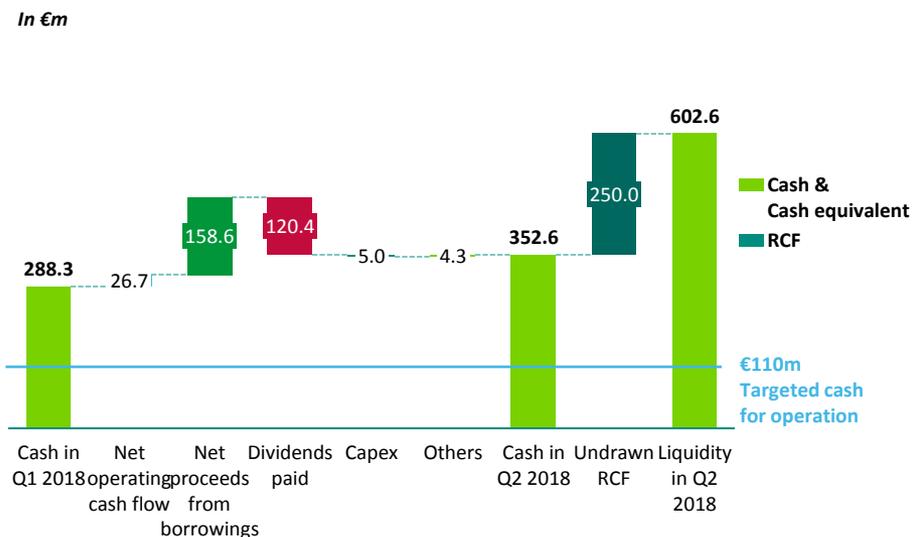
Decrease in net operating cash flow, impacted by:

- €8.6m increase in changes in working capital, resulting primarily from the impact of one-offs linked to the completion of the acquisition of Euronext Dublin
- €13.8m increase in income tax paid resulting from a higher net profit for the fiscal year 2017

Debt



Liquidity



Q&A



Stéphane Boujnah

CEO &
Chairman of the Managing Board



Anthony Attia

Managing Board Member



Giorgio Modica

CFO

APPENDICES



Q2 2018 P&L (INCLUDING EURONEXT DUBLIN)

Unaudited, In €m	Q2 2018	Q2 2017	% var	H1 2018	H1 2017	% var
Revenue	157.3	137.3	+14.6%	304.0	263.9	+15.2%
Listing	28.4	23.6	+20.3%	46.4	42.4	+9.4%
Trading revenue	70.3	60.7	+15.8%	141.8	117.5	+20.7%
Cash Trading	53.9	50.3	+7.1%	109.6	97.0	+13.0%
Derivatives Trading	10.9	10.4	+4.3%	21.4	20.5	+4.4%
Spot FX Trading	5.6	0.0	N/A	10.8	0.0	N/A
Market Data & indices	29.4	26.0	+12.9%	59.1	51.7	+14.1%
Post-trade	20.2	18.5	+9.2%	38.8	35.2	+10.0%
Clearing	14.6	13.3	+10.3%	27.7	25.1	+10.3%
Custody, Settlement and other post-trade	5.6	5.2	+6.4%	11.1	10.2	+9.1%
Market Solutions & other revenue	9.0	8.3	+7.4%	17.8	16.8	+6.3%
Other income	0.1	0.1	-27.1%	0.1	0.2	-36.8%
Operational expenses excluding D&A	-68.7	-58.1	+18.3%	-127.3	-114.2	+11.4%
Salaries and employee benefits	-30.5	-25.9	+17.4%	-54.8	-50.0	+9.8%
Other Operational Expenses	-38.3	-32.1	+19.0%	-72.4	-64.2	+12.7%
System & Communication	-6.5	-5.1	+26.9%	-12.6	-10.5	+20.0%
Professional Services	-12.8	-11.4	+12.4%	-24.5	-22.3	+9.9%
Clearing expense	-7.7	-7.0	+10.6%	-14.9	-13.4	+10.9%
Accommodation	-2.6	-2.4	+6.9%	-5.2	-5.0	+3.8%
Other Operational Expenses	-8.7	-6.3	+38.8%	-15.3	-13.0	+16.9%
EBITDA	88.6	79.2	+11.9%	176.7	149.7	+18.1%
<i>EBITDA margin</i>	<i>56.3%</i>	<i>57.7%</i>	<i>-1.4pts</i>	<i>58.1%</i>	<i>56.7%</i>	<i>+1.4pts</i>
Depreciation & Amortisation	-5.6	-3.3	+70.1%	-10.8	-7.1	+52.9%
Operating Profit before Exceptional items	83.0	75.9	+9.3%	165.9	142.6	+16.4%
Exceptional items	-6.2	-1.4	+339.0%	-7.2	-4.5	+59.9%
Operating Profit	76.8	74.5	+3.1%	158.7	138.1	+14.9%
Net financing income / (expense)	-1.0	-0.4	+130.4%	-1.5	-1.6	-8.9%
Results from equity investments	5.5	4.0	+37.1%	6.9	4.7	+46.6%
Profit before income tax	81.3	78.0	+4.1%	164.2	141.3	+16.3%
Income tax expense	-24.3	-24.0	+1.0%	-49.5	-43.3	+14.3%
Share of non-controlling interests	-0.4	-0.1	N/A	-0.8	-0.2	N/A
Profit for the period	56.6	53.9	+5.0%	114.0	97.8	+16.5%
EPS Reported (in € per share)	€ 0.81	€ 0.78	+4.9%	€ 1.64	€ 1.41	+16.4%
EPS Diluted (in € per share)	€ 0.81	€ 0.77	+5.0%	€ 1.63	€ 1.40	+16.5%

MAIN 2019 FINANCIAL TARGETS AND FIRST RESULTS

in M€		2017					2018			Target	
		Q1	Q2	Q3	Q4	FY	Q1	Q2	H1	FY 2019	FY 2021
Revenue	Core business excluding clearing ¹⁾	113.8	122.4	110.2	117.7	464.1	124.2	124.3	248.5	505	
	AfG ²⁾	1	1.6	2.9	4.3	9.8	4.2	4.0	8.2	55	
	Core business + AfG, excl. Clearing and new perimeter³⁾	114.8	124	113.1	122	473.9	128.5	128.3	256.8	560	
	New Perimeter (FastMatch and Euronext Dublin (from Q2 2018))			2.9	4.4	7.2	5.2	14.4	19.6		
	Total Group revenue	126.6	137.3	128.7	139.7	532.3	146.7	157.3	304.0		
Costs (exc. D&A)	Core business excluding clearing	-47.9	-49.3	-48.1	-45.9	-191.2	-43.1	-47.4	-90.5	-184	
	AfG	-1.8	-1.8	-2.6	-4.7	-11	-3.7	-3.9	-7.6	-27.5	
	Core business + AfG, excl. Clearing and new perimeter	-49.7	-51.1	-50.7	-50.6	-202.1	-46.9	-51.3	-98.2	-211.5	
	New Perimeter (FastMatch and Euronext Dublin (from Q2 2018))			-1.6	-3.4	-5	-4.9	-10.2	-15.1		
	Total Group Costs (exc. D&A)	-56.1	-58.1	-59.2	-60.9	-234.4	-58.5	-68.7	-127.2		
EBITDA margin	Core business excluding clearing	58.0%	59.7%	56.4%	61.0%	58.8%	65.3%	61.9%	63.6%		
	AfG	-89.6%	-13.7%	7.8%	-7.7%	-12.2%	11.4%	1.5%	6.8%		
	Core business + AfG, excl. Clearing and new perimeter	56.7%	58.8%	55.2%	58.5%	57.3%	63.5%	60.0%	61.8%	61-63%	
	New Perimeter (FastMatch and Euronext Dublin (from Q2 2018))			44.0%	21.7%	30.5%	6.2% ⁴⁾	29.2%	22.9%		
	Group EBITDA margin	55.7%	57.7%	54.0%	56.4%	56.0%	60.1%	56.3%	58.1%		
Savings	Core business				10.9	10.9	16.2	18.8	18.8	22	
	New Perimeter (Euronext Dublin from Q2 2018)							0.6		6	

ADJUSTED EPS DEFINITION

<i>In €m unless stated otherwise</i>	Q2 2018	Q2 2017	H1 2018	H1 2017
Net Income Reported	56.6	53.9	114.0	97.8
<i>EPS Reported (€ per share)</i>	0.81	0.78	1.64	1.41
Intangible assets adj. related to acquisitions (PPA)	-	1.8	-	3.3
Exceptional items	-	6.2	1.4	7.2
Tax related to those items	-	2.0	0.4	2.7
Adjusted for intangible assets related to acquisitions, capital gains or losses and exceptional items, incl. tax				
Adj. Net Income	62.6	54.9	121.7	101.1
Adj. EPS (€ per share)	0.90	0.79	1.75	1.45

BALANCE SHEET AS AT 30 JUNE 2018 – INCLUDING EURONEXT DUBLIN

Unaudited, In €m	As at 30 Jun 2018	As at 31 Mar 2018
Non-current assets		
Property, plant and equipment	35.6	35.1
Goodwill and other intangible assets	661.8	651.7
Deferred income tax assets	5.6	8.0
Investments in associates and JV	73.6	77.3
Financial assets at fair value through OCI	152.5	153.0
Financial assets at amortised cost	7.0	7.0
Other non current assets	0.9	0.9
Total non-current assets	937.0	933.1
Current assets		
Trade and other receivables	101.3	97.5
Other current assets	13.0	12.0
Income tax receivable	2.3	3.6
Derivative financial instruments	3.3	0.0
Other short-term financial assets	4.3	13.2
Cash & cash equivalents	352.6	288.3
Total current assets	476.9	414.7
Total assets	1,413.9	1,347.8
Shareholders' equity		
Shareholders' equity	706.9	770.5
Non-controlling interests	13.6	14.5
Total Equity	720.5	785.1
Non-current liabilities		
Borrowings	500.6	164.7
Other long-term financial liabilities	10.0	10.0
Deferred income tax liabilities	23.0	19.4
Post employment benefits	12.4	11.9
Other provisions	5.1	5.1
Other Non-current liabilities	551.0	211.1
Current liabilities		
Borrowings	1.2	173.3
Other short-term financial liabilities	6.9	6.5
Income tax payable	12.2	27.7
Trade and other payables	89.3	103.8
Contract liabilities	30.8	39.1
Other provisions	2.1	1.3
Total Current liabilities	142.4	351.7
Total Equity and Liabilities	1,413.9	1,347.8

Q2 2018 CASH FLOW & LIQUIDITY – INCLUDING EURONEXT DUBLIN

Cash Flow Statement for Q2 2018

Unaudited, In €m	Q2 2018	Q2 2017
Profit before tax	81.3	78.0
Adjustments for:		
- Depreciation and amortization	5.6	3.3
- Share based payments	1.1	0.7
- Share of profit from associates and joint ventures	-1.1	-0.1
- Changes in working capital	-24.4	-15.7
Cash flow from operating activities	62.5	66.3
Income tax paid	-35.8	-22.0
Net cash flows from operating activities	26.7	44.2
Cash flow from investing activities		
Acquisition of subsidiary, net of cash acquired	-0.6	0.0
Redemption of short-term financial assets	8.9	0.0
Purchase of property, plant and equipment	-2.5	-0.9
Purchase of intangible assets	-2.7	-4.3
Proceeds from sale of Property, plant, equipment and intangible assets	0.1	0.0
Dividends received from associates	4.9	0.0
Net cash flow from investing activities	8.2	-5.2
Cash flow from financing activities		
Proceeds from borrowings, net of transaction fees	323.6	0.0
Repayment of borrowings, net of transaction fees	-165.0	-1.1
Interest paid	-0.3	-0.1
Dividends paid to the company's shareholders	-120.4	-98.8
Dividends paid to non-controlling interests	-1.6	0.0
Transaction in own shares	-7.1	0.8
Employee Share transactions	-0.1	0.0
Net cash flow from financing activities	29.0	-99.3
Total cash flow over the period	63.9	-60.2
Cash and cash equivalents - Beginning of period	288.3	141.2
Non Cash exchange gains/(losses) on cash and cash equivalents	0.4	0.2
Cash and cash equivalents - End of period	352.6	81.2

Liquidity for Q2 2018

Unaudited, In €m	Q2 2018	Q1 2018
Cash beginning of period	288.3	187.8
Debt repayment	-338	
Debt subscribed		173
Acquisitions		-148.8
Dividend	-120.4	
Bond	500	
Cash accumulation, net of others	22.7	76.3
Cash end of period	352.6	288.3
RCF	250	77
Available Liquidity	602.6	365.3

DISCLAIMER AND CONTACTS

This presentation is for information purposes only and is not a recommendation to engage in investment activities. The information and materials contained in this presentation are provided 'as is' and Euronext does not warrant as to the accuracy, adequacy or completeness of the information and materials and expressly disclaims liability for any errors or omissions. This presentation contains materials (including videos) produced by third parties and this content has been created solely by such third parties with no creative input from Euronext. It is not intended to be, and shall not constitute in any way a binding or legal agreement, or impose any legal obligation on Euronext. All proprietary rights and interest in or connected with this publication shall vest in Euronext. No part of it may be redistributed or reproduced without the prior written permission of Euronext.

This presentation may include forward-looking statements, which are based on Euronext's current expectations and projections about future events. By their nature, forward-looking statements involve known and unknown risks, uncertainties, assumptions and other factors because they relate to events and depend on circumstances that will occur in the future whether or not outside the control of Euronext. Such factors may cause actual results, performance or developments to differ materially from those expressed or implied by such forward-looking statements. Accordingly, no undue reliance should be placed on any forward-looking statements. Forward-looking statements speak only as at the date at which they are made. Euronext expressly disclaims any obligation or undertaking to update, review or revise any forward-looking statements contained in this presentation to reflect any change in its expectations or any change in events, conditions or circumstances on which such statements are based unless required to do so by applicable law.

Financial objectives are internal objectives of the Company to measure its operational performance and should not be read as indicating that the Company is targeting such metrics for any particular fiscal year. The Company's ability to achieve these financial objectives is inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are beyond the Company's control, and upon assumptions with respect to future business decisions that are subject to change. As a result, the Company's actual results may vary from these financial objectives, and those variations may be material.

Efficiencies are net, before tax and on a run-rate basis, ie taking into account the full-year impact of any measure to be undertaken before the end of the period mentioned. The expected operating efficiencies and cost savings were prepared on the basis of a number of assumptions, projections and estimates, many of which depend on factors that are beyond the Company's control. These assumptions, projections and estimates are inherently subject to significant uncertainties and actual results may differ, perhaps materially, from those projected. The Company cannot provide any assurance that these assumptions are correct and that these projections and estimates will reflect the Company's actual results of operations

Euronext refers to Euronext N.V. and its affiliates. Information regarding trademarks and intellectual property rights of Euronext is located at <https://www.euronext.com/terms-use>.

© 2018, Euronext N.V. - All rights reserved.

Website: www.euronext.com/en/investors

Contact: Aurélie Cohen, Euronext Head of Investor Relations - ir@euronext.com - +33 1 70 48 24 27